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SMALL BUSINESS**EXCHANGE**

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

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PURCHASING**Minor B and the SB/DVBE Option**

By Alicia Sequeira Smith

California state agencies and departments may use a streamlined procurement process known as the SB/DVBE option to create contracting and procurement opportunities for SB/DVBE firms. The SB/DVBE option allows an agency or department to contract directly with a certified SB or DVBE for goods, services, and information technology valued between \$5,000 and \$249,999.99 (or up to \$281,000 for public works contracts). Caltrans refers to public works contracts that fall under the \$281,000 financial cap as "Minor B" contracts.

Since July 1, 2014, Caltrans' Division of Procurement and Contracts has awarded 68 Minor B contracts, 67 of which were awarded to SB prime contractors and 1 to a DVBE prime contractor. This has resulted in over \$6.7 million in SB/DVBE participation.

Minor B contracts are attractive to SB and DVBE firms because they are more manageable in terms of size and scope. In addition, Caltrans contract analysts can utilize the SB/DVBE option in lieu of traditional public bidding processes, which reduces competition SBs/DVBEs would otherwise face in bidding work.

Contract analysts locate eligible SB/DVBE firms through the California Certified SB/DVBE database, maintained by the Department of General Services. Once they have located at least two eligible firms, contract analysts make contact and invite firms to bid on the project.

Minor B contracting is a great start for SB/DVBE firms looking to become familiar with Caltrans and government contracting requirements. Minor Bs also provide an opportunity for SB and DVBE firms to network and establish business relationships.

Helpful Resource:

Learn more about the SB/DVBE Option by visiting the DGS eProcurement site: www.dgs.ca.gov/pd/Programs/OSDS.aspx

Source: Caltrans

San Francisco: Two Tales of One City

By Cheryl Hentz, SBE Staff Writer

In a Tale of Two Cities, Charles Dickens wrote "It was the best of times, it was the worst of times." Though this line was written about France and England in the late 1700s, it could just as easily be written about the environment for African Americans (as well as other minorities) in modern-day San Francisco.

It is certainly the best of times for the City of San Francisco as it enjoys an economic boom driven by the new tech industry, biotech research, and record-breaking tourism. But when you peek behind the curtain of this supposedly progressive and welcoming city, you find the worst of times. You see the blatant economic and racial discrimination of communities of color – something that is well-documented in studies of the out-migration of African Americans conducted over the past 23 years.

City records show that the first known report on the issue, "The Unfinished Agenda?" was released in 1993. Subsequent studies have shown that the minority-related issues identified in 1993 have only intensified over the years, with two exceptions: The years that Frank Jordan and Willie Brown served as mayor of both the City and County of San Francisco. During their administrations, San Francisco had its highest number of African American department heads, commissioners and city workers. It becomes easy to understand why an alleged institutionalized discrimination by the San Francisco travel industry (Convention and Visitors Bureau) has gone unchecked, when apathy shown by succeeding mayors, the county Board of Supervisors, department heads and the San Francisco Human Rights Commission (HRC), toward African Americans is exposed.

At present, San Francisco is experiencing the best of times in the travel industry, recording record numbers of tourist for the past two years. Selected for the 20th year in a row as one of Travel & Leisure's top North American cities, San Francisco appears to have been successful in maintaining its "diverse and inclusionary" image. Aware that exposure of the documented discrimination against African Americans could tarnish its image, San Francisco has continued to dodge what some call "a tourism-busting bullet."

After being hit with its first-ever tourism and hospitality industry boycott in January, 2014, the city and several other entities and organizations partnered with each other to ease concerns and quell the ever-growing frustration.

On January 15, 2014, a Working Group comprised of more than 60 leaders representing San Francisco community and faith-based organizations, African American civil rights and business organizations, departments of the City & County of San Francisco,

labor, higher education, and the travel and hospitality industry convened to establish a forum and process for their collective work. The Working Group on African American Inclusion and Diversity in Travel and Hospitality was San Francisco's first-ever initiative on equity and inclusion in the city's hospitality and tourism industries.

The group was focused, in part, on advancing the inclusion and vitality of African American businesses and the African American community as a whole in the hospitality and tourist economies. Toward this end, the Working Group agreed to subdivide into five sub-committees charged with identifying recommendations that can be pursued to fulfill the purpose of the Working Group, culminating in a final report of their work to the full working group by April 30, 2014. These subcommittees included the following: • Tourism Diversity and Inclusion • Hospitality Workforce Development and Employment • Business Development and Technical Assistance • Construction Contracting and Procurement • Job Readiness, Training, and Education Opportunities. Members of the Working Group and the various sub-committees convened many times during the months that followed to identify tangible actions that can be pursued jointly to advance diversity, equality and full inclusion throughout the city's travel and hospitality sector.

Examples included the establishment of a series of recruitment efforts staggered throughout the year to attract diverse applicants to hospitality jobs; dedicated pre-apprenticeship programs jointly sponsored by labor and hotels; greater transparency and outreach in contracting and business opportunities; and expanded efforts toward highlighting San Francisco's broad ethnic, cultural and social diversity in tour-

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Community Outreach

Grace Lee Boggs activist, dies at 100

Grace Lee Boggs is a human rights and community activists who has struggled to better the lives of Detroit's citizens for the past fifty years. She and her late husband, James Boggs, were instrumental in highlighting the role that women and minorities could play as forces for social change. Boggs also helped found many of the organizations dedicated to building community power in Detroit.

Grace Lee Boggs was born in 1915 in Providence, Rhode Island to Chinese immigrant parents. She graduated in 1935 with a B.A. in philosophy from Barnard College and in 1940 earned a Ph.D. in philosophy from Bryn Mawr College. During her studies, Boggs came to see her own individual philosophical struggles as part of a universal struggle of individuals to better society by questioning the status quo and offering improvements. In 1940, after graduating from Bryn Mawr, Boggs moved to Chicago and worked in the University of Chicago philosophy library. A chance encounter with a socialist student group, which was organizing a protest against the substandard housing in the neighborhood surrounding the university, gave Boggs the first outlet to apply her philosophy and launch her career as a community activist. As an activist for this group, the South Side Tenant's Or-

ganization, Boggs helped organize protest demonstrations and meetings. Her efforts exposed her to the plight of African Americans and she decided to dedicate her life to community activism. Boggs moved back to New York City and immersed herself in left wing politics and community activism. Through her activities in the Socialist Workers Party, Boggs met the African-American political theorist C.L.R. James with whom she collaborated for several years. By 1950 Boggs had grown disenchanted with the internal political struggles and, what she considered, outdated ideas of the socialist parties to which she belonged. As a result, she, along with a group of other activists, including her future husband, James Boggs, began to publish the magazine Correspondence. In Correspondence, Boggs and her compatriots recorded the views and activities of the four social groups that they believed would become revolutionary social forces: rank-and-file workers, African Americans, women, and the youth. In 1953, Boggs moved to Detroit to work on Correspondence. That same year she married autoworker and union activist, James Boggs. Together they became a force in local and national politics.



■ Continued on page 9

Grace Lee Boggs

Public Policy

Statement by SBA Administrator on TPP Agreement

"Today, the United States completed negotiations with the 11 other members of the Trans-Pacific Partnership (TPP). This 21st century agreement will strengthen America's position in the

global economy and enhance the ability of America's small businesses to reach customers in the Asia-Pacific region with their Made-in-America goods. TPP is the first trade deal to ensure small

businesses stand to gain from global trade by dedicating a chapter specifically to breaking down the barriers to exporting faced by small businesses. The U.S Small Business Administration is committed

to opening doors to global markets for our small and growing businesses."

Source: U.S. SBA

DBE Program Updates: Understanding the New Rules

By Mario Solis

In October 2014 the United States Department of Transportation (USDOT) published revisions to the Disadvantaged Business Enterprise (DBE) program regulations found in Title 49 of the Code of Federal Regulations, Part 26 (49 CFR 26).

The OBEO has coordinated Caltrans' efforts to comply with the revised DBE regulations by working with impacted divisions to revise applicable policies and procedures and conducting outreach to stakeholders to communicate the changes.

Some of the most significant changes impact the DBE information bidders must provide at the time of bid. For example, bidders must now provide a

DBE Confirmation form for each listed DBE, in addition to a copy of the DBE's quote, to establish that the DBE will be participating in the contract according to the bidder's DBE Commitment form. This new form, along with the bidder's DBE commitment information, is due from all bidders, regardless of bid ranking, within the time frame specified by the contract language.

Other recent changes have caused Caltrans to revise its good faith efforts (GFE) evaluation process based on Appendix A, "Guidance Concerning Good Faith Efforts." Appendix A now specifies that rejecting a DBE based solely on price is insufficient to demonstrate GFE to meet the contract goal. In situations where a bidder selects a non-DBE over a DBE, the bidder must now provide a copy of the non-DBE's quote and the DBE's quote as part

of their GFE submittal. Another process change involves the scope of Caltrans' GFE evaluations, which now include reviewing the performance of other bidders in meeting the DBE contract goal.

Caltrans must also now collect and report semi-annually to the USDOT payments made to DBEs for all ongoing contracts, in addition to reporting DBE payments at contract closeout. This requirement applies to all active contracts regardless of award date.

Helpful Resource:

An overview of the DBE program changes is available on the OBEO's web site: www.dot.ca.gov/hq/bep/

Source: Caltrans



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Women Welders Get Start in Iron Workers Innovative Pre-Apprenticeship Program

Women seeking membership as apprentice ironworkers had a new opportunity to complete a pre-apprenticeship class with the University of Iron, the apprenticeship program of the Iron Workers District Council of the State of California and Vicinity. Women from across the U.S. were recruited to participate in this state of the art training program; 17 women graduated from the course on October 3, 2015.

The women attended classes six days a week for three weeks, working nine hours a day to complete a total of 162 hours of classroom and hands on training to prepare them to become Iron Worker Apprentices. Classes included Orientation, Fire Watch, Traffic Flagging, OSHA 10, First Aid / CPR, Welding and Rigging. All classes included extensive hands on training to learn knots, measurement, oxy-fuel cutting, shielded metal arc welding and material handling. All of the training will be recognized as the women move into the apprenticeship. The women traveled in from six states, including 12 women from all over California.

The Benicia Training Center is the hub for the bay area Iron Workers apprenticeship and journeyman training. The site also serves as a regional training center for the Iron Workers National Training Fund, where Iron Worker instructors come from throughout the country for safety and skills training.

"All of these women showed exceptional dedication to the job," said California Iron Workers District Council Apprenticeship Director Dick

Zampa. "Every one of them showed up enthusiastic, prepared and eager to learn."

The women were assigned classroom work to complete at home before and during the hands-on training program and all of the coursework was tracked in the apprenticeship tracking system maintained by the Iron Workers.

Carrie Steele, one of the Iron Worker instructors stated "These modern day Rosie the Riveters are going into the construction industry motivated and well prepared."

This national pilot class was the first of its kind and was generously supported by the Iron Workers National Fund Trustees and the Iron Workers Executive Training Director, Lee Worley. The travel expenses were paid for by the District Councils and the hotel, books, tools, meals and training was provided by the National Training Fund and Ironworker Management Progressive Action Cooperative Trust (IMPACT).

"This program is designed to serve as a model for other pre-apprenticeship programs," said IMPACT Western Regional Director James McGuire. "What we're doing here is designed to attract more women to the profession – to take the intimidation factor out of the equation."

The University of Iron represents 3,000 apprentice and 19,500 journeymen ironworkers throughout California, Nevada and Arizona who are members of Iron Workers Local 229 (San Diego), Local 118 (Sacramento, Calif.), Locals 416 and 433 (Los Angeles and Las Vegas), Local 75 (Phoenix), Local



155 (Fresno, Calif.) Local 377 (San Francisco) and Local 378 (Oakland, Calif.) Source: IMPACT

SUB-BID REQUESTS CALIFORNIA



C. Overaa & Co - General Building Contractor
200 Parr Blvd., Richmond, CA 94801
510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers for the following Project:
Contra Costa County: EMERGENCY AND IMAGING DEPARTMENT EXPANSION AND RECONFIGURATION
Located in Martinez, CA
Bid Date: October 22, 2015 before 2:00PM
Estimator: Cody Lee

Project Description: The work includes interior modifications and improvements involving approx. 5,960 sf on the third floor of Emergency and Imaging Departments resulting in reconfiguration of waiting and reception, triage & registration, exam rooms, medication room, radiology reading room, offices and work areas requiring new partitions, suspended ceilings, flooring, painting, casework, plumbing, HVAC, electrical, tele./data communications, etc.

Trades include, but are not limited to; demo, concrete, fire stopping, joint sealers, hollow metal doors/frames/hardware, coiling counter shutter, flush wood doors, acoustical & ceiling tile materials, non-structural metal framing, gypsum wall board, architectural casework, drywall, painting and coatings, fire protection systems, plumbing, gas and vacuum systems for health care facilities, mechanical, pipe/valves, mechanical seismic restraint system, mechanical identification system, HVAC, telecommunications and electrical work.

Project Labor Agreement ("PLA")

The Contra Costa County Board of Supervisors and C. Overaa & Co. encourages Minority Business Enterprises (MBEs), Women Business Enterprises (WBEs), Small Business Enterprises (SBEs), Local Business Enterprises (LBEs), and Disabled Veterans Business Enterprises (DVBEs) to bid on this project.

Project Location: Contra Costa Regional Medical Center, 2500 Alhambra Avenue, Martinez, California.

The estimated cost for this work is \$3,079,000

Plans and specifications: Contra Costa County Public Works Department's Online Planroom at www.cccounty.us/cpmprojects Documents are also available for viewing in our plan room at 200 Parr Blvd., Richmond, CA, and at our iSQFT site, login is required. Contact jasonc@overaa.com for iSQFT access. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE/SBRA/LSAF/HUB bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com. Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

Mission Bay Development Group, LLC is actively seeking contractors for the upcoming

Mission Bay: Park P23 and P24 Project

This project is subject to the Office of Community Investment and Infrastructure (OCII) Small Business Enterprise (SBE) program which has a 50% participation goal with first consideration for San Francisco-based SBEs.

Proposed scope of work for this project includes but is not limited to demolition, storm drain, sewer and water-line work, grading, landscaping and irrigation, electrical, site furnishings, architectural features, fencing, sports court, decomposed granite surfacing, concrete hardscape and pavers.

One set of bid documents will be distributed to each interested Contractor.

Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers For Construction on State Highway In Orange County in Irvine At Route 133/5 Separation District 12

Location: 12-Or-133-9.5

Contract No. 12-ON1104

Bid Date: 10-14-2015 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction, Inc.
14425 Joanbridge Street, Baldwin Park, CA 91706
Phone: (626) 960-9502 Fax: (626) 960-3887
Contact: George Chumo

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

An Equal Opportunity Employer

SUB-BID REQUESTS CALIFORNIA

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Hwy 101 Petaluma – Realign & Bridge
Caltrans #04-264094
REVISED BID DATE: October 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Water Quality Sampling & Analysis, Temporary Fence, Health & Safety Plan, ADL Burial Location Report, Treated Wood Waste, Abandon Culvert, Destroy Well, Adjust Utilities, Cold Plane AC, Cap Inlet, Culvert Slurry-Cement Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Roadway Excavation (Type Y-1 Aerially Deposited Lead), Settlement and Monitoring, Shoulder Backing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Rammed Aggregate Columns, Imported Biofiltration Soil, Underground, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Crack Treatment, Prime Coat, AC Dike, Data Core, Tack Coat, Steel Casing, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete, Minor Concrete, Steel Sheet Piling, Architectural Treatment, Joint Seal Assembly, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Bat Habitat, Prepare & Paint Concrete, Temp. Access Pad, Rock Slope Protection, Detectable Warning Surface, Misc. Iron & Steel, Rigid Rail Fall Protection System, Isolation Casing, Bridge Deck Drainage System, Fencing, Delineator, Object Marker, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, End Anchor Assembly, Type SCI 100GM Crash Cushion, Concrete Barrier, Striping & Marking, Traffic Operations System and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Hwy 101 Petaluma – Realign & Bridge
Caltrans #04-264094
REVISED BID DATE: October 20, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Water Quality Sampling & Analysis, Temporary Fence, Health & Safety Plan, ADL Burial Location Report, Treated Wood Waste, Abandon Culvert, Destroy Well, Adjust Utilities, Cold Plane AC, Cap Inlet, Culvert Slurry-Cement Backfill, Bridge Removal, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Roadway Excavation (Type Y-1 Aerially Deposited Lead), Settlement and Monitoring, Shoulder Backing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Rammed Aggregate Columns, Imported Biofiltration Soil, Underground, Erosion Control, Hydromulch, Hydroseed, Compost, Lean Concrete Base, Crack Treatment, Prime Coat, AC Dike, Data Core, Tack Coat, Steel Casing, CIDH Concrete Piling, Prestressing CIP Concrete, Structural Concrete, Minor Concrete, Steel Sheet Piling, Architectural Treatment, Joint Seal Assembly, Bar Reinforcing Steel, Sign Structure, Roadside Signs, Bat Habitat, Prepare & Paint Concrete, Temp. Access Pad, Rock Slope Protection, Detectable Warning Surface, Misc. Iron & Steel, Rigid Rail Fall Protection System, Isolation Casing, Bridge Deck Drainage System, Fencing, Delineator, Object Marker, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, End Anchor Assembly, Type SCI 100GM Crash Cushion, Concrete Barrier, Striping & Marking, Traffic Operations System and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

ROUTE 8 – EL CENTRO CALTRANS #11-413604 IMPERIAL COUNTY, CA

****THIS PROJECT HAS A 6% DBE GOAL****

BID DATE: OCTOBER 21, 2015 • BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., OCTOBER 20, 2015

We are seeking quotes from CERTIFIED DBE including, but not limited to, the following work items: Trucking On-Site, Trucking Aggregates, Trucking Asphalt, Street Sweeping, Equipment Rental, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Temp Traffic Stripe (Paint), Channelizer (Surface Mounted), Traffic Plastic Drum, Temp Pavement Marker, Portable Changeable Message Sign(EA), Temp Railing (Type K), Temp Crash Cushion Module, Job Site Management, Prepare Storm Water Pollution Prevention Plan, Rain Event Action Plan, Storm Water Sampling and Analysis Day, Storm Water Annual Report, Temp Drainage Inlet Protection, Temp Concrete Washout, Temp Fence (Type ESA), Remove Yellow Thermoplastic Traffic Stripe (Hazardous Waste), Treated Wood Waste, Remove Single Thrie Bean Barrier, Remove Thermoplastic Pavement Marking, Remove Pavement Marker, Remove Concrete Pavement (CY), Clearing and Grubbing (LS), Roadway Excavation, Erosion Control (Bonded Fiber Matrix)(Acre), Fiber Rolls, Class 2 Aggregate Base (CY), Tack Coat, Transition Railing (Type STB), Thermoplastic Traffic Stripe, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe (Sprayable), Pavement Marker (Non-Reflective), Pavement Marker (Retroreflective), Maintaining Existing traffic Management System Elements During Construction, Inductive Loop Detector (EA), Concrete Aggregates, Asphalt, Joint Sealant Pavement, Joint Sealant Bridge Abutments, Asphalt Dike, Slurry Seal, Rumble Strip (Ground-In) Rebar, Road Signs.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID #11-413604 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

SOMA Hotel LLC – SOMA Mission Bay Hotel, Block 1, San Francisco

REQUEST FOR PROPOSAL

SOMA Hotel LLC will build the new SOMA Mission Bay Hotel on a vacant development site fronting the corner of 3rd and Channel Streets in San Francisco, California. The total site is approximately 23,000 square feet. The hotel will be comprised of 250 guestrooms in a tower of 16 enclosed levels which will include a 3-level podium designed to accommodate parking, public and back-of-house spaces. The total gross area of the SOMA Mission Bay Hotel will be 215,000 GSF.

McCarthy Building Companies, Inc. has been selected as the General Contractor and are currently requesting bids from qualified subcontractors for Design-Assist / Design Build Part A - Preconstruction / Design Services and, Part B – Construction Services (Option only). LBEs and SBEs and strongly encouraged to submit. The Office of Community Investment and Infrastructure (OCII)/ Successor to SFRA has established a subcontracting participation goal for this project at 50% SBE/LBE goal with first consideration for San Francisco-based MBEs, WBEs and SBEs.

This Request for Proposal is issued for qualified Exterior Building Envelop subcontractors as a Part A / Part B subcontract. Part A is to provide full design-assist / design-build preconstruction services to design a complete turn-key exterior envelop system in accordance with the 100% DD Criteria Documents. Part B is for the procurement, fabrication and installation of the building enclosure scope as designed under Part A. Part B is an Owner option to proceed only after the successful completion of Part A services and is solely at the Owners discretion. The exterior envelope consists curtain-wall, storefront, rain-screen, FRP and metal panel systems, including canopies and decorative metal elements.

Prequalification Process:

Each prospective Bidder must complete Part 1 utilizing McCarthy's Prequalification system, answer all questions and provide all required information. Any prospective Bidder failing to do so will be deemed non-responsive and not prequalified with respect to this Prequalification. Complete Part 1 by going to <https://prequalification.mccarthy.com/>. Part 1 includes general questions on company information, type of services, business classifications, bonding limits, business and project references, license/claims history/disciplinary measures, safety and health status, and business construction revenue.

For any questions pertaining to this project, please email Dan Crosby, Preconstruction Director via email, drosby@mccarthy.com

**Pre-Bid Meeting: October 07, 2015 @ 10:00am – McCarthy Building Companies, Inc.,
1265 Battery Street, 3rd Floor, SF, CA**

Bids are due no later than Thursday, October 22, 2015 @ 5:00pm.

10% Bid Security is required for all Bids submitted

100 % Payment and Performance bonds from a treasury rated surety in the full amount of the subcontract is required for this project.

McCarthy Building Companies is an Equal Opportunity Employer.

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com

Who Was America's 1st Female Presidential Candidate?

Charitable Entrepreneur On Why The Answer Matters

As Hillary Clinton and Carly Fiorina try to elbow their way toward their political parties' nominations, one may wonder: Who was the first woman to run for president?

Victoria Claflin Woodhull was nominated in May, 1872 by the Equal Rights Party, and her running mate was African-American social reformer and abolitionist Frederick Douglass. Woodhull's most notable claim to fame is just the tip of the iceberg for a deeply rich and sometimes audacious life.

"Well-behaved women seldom make history," wrote Harvard scholar Laurel Ulrich in 1976, "and this is especially true about our first woman presidential candidate in the U.S.," says charitable entrepreneur Neal Katz, author of the historical novel "Outrageous: The Victoria Woodhull Saga, Volume One: Rise to Riches" (thevictoriawoodhull.com).

"Victoria would not let anything keep her from what she believed was her entitled destiny, notwithstanding social expectations and prevailing morality."

Woodhull and her sister, Tennessee Celeste Claflin, became the first women both to own and operate a Wall Street brokerage firm and to publish the first women-owned newspaper. Woodhull was also the first woman invited to address a Congressional Committee.

How do the current candidates compare to the first woman U.S. presidential candidate? – "Woodhull advocated a tax on the wealthy, women suffrage, equal pay, free vocational training or higher education for women and full legal equality as emancipation from the slavery of marriage," Katz says.

Katz states that Woodhull's story is important, because:

- **Feminism is for everyone.** Feminism matters because, ultimately, it engenders compassion, making us all better human beings. In time we will all talk about humanism, or simply caring for everyone equally. Katz is pledging 50 percent of his royalties to a foundation formed in tribute to Victoria Woodhull that will transform the lives of single mothers.
- **She campaigned against Wall Street's corruption.** Woodhull acquired wealth as a result of the Gold Scandal of 1869, the near total failure of the U.S. economy. Understanding how exploitation of our 'free markets' started elucidates today's machinations.
- **Knowing your her story enlightens how we create our own history.** Young people are grasping the importance of women empowerment, yet knowledge of early suffragettes and strong women throughout history is not equally widespread. Woodhull should be an iconic symbol for all of us.
- **"Free love" meant something different in the 1870s.** Woodhull helped progress enlightened views of a woman's sexuality by defying the regressive norms of her day. During the 19th century, women who married in the U.S. were essentially trapped if they were in a loveless or violent marriage. A husband could legally will his wife's children away. Divorced women, however, were ostracized as scandalous. Woodhull advocated "free love" as emancipation from this unfair double standard in 19th-century marriages.
- **She effected change and so can we.** Woodhull's story is about hope, overcoming adversity, and manifesting the life you want to live. Social

change happens when someone defies the norm. Former Senator Barack Obama challenged conventional wisdom, disregarded preconceptions and rejected society-imposed limitations – and that's how he became a two-term president. Woodhull was in the same spirit, because both believed in themselves and their mandate. That is how things change.

"After the primaries are settled, we may have two women candidates competing for the job of president," Katz says. "Whether Carly and Hillary make it that far, we'd all be much more enriched to know how trailblazers like Woodhull helped make this possible."

About Neal Katz

Neal Katz is a serial entrepreneur. He harbors a passion for women's rights and his lifestyle is centered on self-awareness and love. His novel "Outrageous: The Victoria Woodhull Saga, Volume One: Rise to Riches" (thevictoriawoodhull.com) spotlights gender prejudice, exposes early manipulation of "free markets" and reveals how political power structures used prison and seizure of assets to prevent innovation and social change. Katz has pledged 50 percent of royalties from his book and all ancillary revenues to a foundation formed in tribute to Victoria Woodhull and her passion for woman rights. Katz promotes a new financial paradigm to monetize charities through Credit Funding, which will provide sustainable and renewable funding for diverse charitable endeavors, such as micro-finance, low-income housing, education, vocational training, and infrastructure renewal.

If you would like to run the above article, please feel free to do so. I can also provide images to accompany it. If you're interested in



In 1872, Victoria Claflin Woodhull was the first female candidate for President of the United States. An activist for women's rights and labor reforms, Woodhull was also an advocate of free love, by which she meant the freedom to marry, divorce, and bear children without government interference.

interviewing Neal Katz or having him write an exclusive article for you, let me know and I'll gladly work out the details. Lastly, please let me know if you'd like to receive a copy of his book, "Outrageous: The Victoria Woodhull Saga, Volume One: Rise to Riches," for possible review.

Source www.newsandexperts.com

SUB-BID REQUESTS CALIFORNIA

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Grade Separation Harney Lane
City of Lodi, Lodi Finance Department
Engineer Estimate: \$14,000,000
Bids: October 29th, 2015 @ 11:00 AM**

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Raise Iron-Utilities, Cold Plane, Clear & Grub, Landscaping, Erosion Control, Slurry Seal, AC Dike, CIDH Piles, Prestressing Concrete Cast-In-Place, Soundwall-Masonry Precast, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, Metal Railing, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Signal & Lighting, Surveyor, SWPPP Planning, Water Truck, Sweeper, Storm Drain, Water Piping(underground), Joint Trnech, Bore & Jack. .

Scope of Work: Widening & Realignment Harney Lane, including post tension concrete box girder bridge. RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the ARC Planwell at www.e-arc.com/ca/stockton 209-464-8724 or Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

W/MBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
Construction of BART Balboa Park Station East Side Connection Improvements Phase 2
Contract No. 110G-130A
Bid Date: October 20th, 2015 until 2:00PM
Fax all quotes to 510-777-5099**

Requesting certified W/MBE Subcontractor and Supplier Quotes on **Architectural, Barrier Rail, Concrete Building, Demolition, Electrical, Fence, Flatwork, Joint Seal, Masonry, Paving, Rebar, Roofing, Signs, Steel Erection, Structural Steel, Traffic Control, Doors, Misc. Metals.**

Contract Documents may be purchased from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or by mail at P.O. Box 12688, Oakland, CA 94604-2688 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Clay Cochran by phone at (510) 777-5078.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

An Equal Opportunity Employer

Visit SBE @ www.sbeinc.com for more info

SUB-BID REQUESTS CALIFORNIA

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**HAZEL AVENUE WIDENING PHASE 2,
Federal Aid Project No. STPL-5924(222),
Contract No. 4279**

OWNER: COUNTY OF SACRAMENTO - 9660 Ecology Lane, Sacramento, CA 95827

BID DATE: OCTOBER 15, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CONCRETE RETAINING WALL, CLEARING AND GRUBBING/DEMOLITION, ELECTRICAL, FENCING, JOINT TRENCH, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SLURRY SEAL, SOUNDWALL (MASONRY), STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 65 – CONSTRUCTION ON STATE HIGHWAY IN PLACER COUNTY FROM ROUTE 65/80 SEPARATION IN ROSEVILLE TO 0.3 MILE NORTH OF TWELVE BRIDGES DRIVE OVERCROSSING IN LINCOLN, Contract No. 03-4F0204,

Federal Aid Project ACNHP-P065(103)

OWNER:
STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: OCTOBER 22, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, MARKERS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, SHOULDER BACKING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**CALTRANS ROUTE 280 – FOR CONSTRUCTION
ON STATE HIGHWAY IN SANTA CLARA COUNTY AT VARIOUS LOCATIONS FROM STEVEN CREEK
BOULEVARD UNDERCROSSING TO FOOTHILL EXPRESSWAY UNDERCROSSING,
Contract No. 04-272054,
Federal Aid Project ACNHPI-280-1(143)**

OWNER:
STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26, Sacramento, CA 95816

BID DATE: OCTOBER 14, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Adjust Iron, Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Construction Site Management, Electrical, Lead Compliance Plan, Minor Concrete, PCC Grinding, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Temporary Erosion Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

**FOR CONSTRUCTION ON STATE HIGHWAY
IN ALAMEDA COUNTY IN AND NEAR LIVERMORE AND PLEASANTON FROM 0.1 MILE SOUTH OF
RUBY HILL DR. TO 0.6 MILE NORTH OF CONCANNON BLVD, IN DISTRICT 04 ON ROUTE 84**

OWNER:
STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidders' Exchange, MS 26, Sacramento, CA 95816

BID DATE: October 20th, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, ADL Burial Location Report, Bridge, Retaining Wall, Clearing and Grubbing/Demolition, Concrete Barrier, Construction Area Sign, Crack Sealing, Crash Cushion, Electrical, Erosion Control, Fencing, Guardrail, Lead Compliance Plan, Minor Concrete, Minor Concrete Structure, Structural Concrete Box Culvert, Headwall, Lean Concrete Base, Rammed Aggregate Columns, Roadside Signs, Delineator, Markers, Sign Structure, Striping, Survey/Staking, Temporary Erosion Control, Underground, Vegetation Control, Settlement & Monitoring, SWPPP, Well Destroy / Capping, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material, Hot Mix Asphalt (Open Graded) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



D'Arcy & Harty Construction, Inc

(415) 822-5200 Phone • (415) 822-0747 (Fax)
Estimator : willie@darcyhart.com

City of Monterey

Sanitary Sewer System Rehabilitation Packages 3 & 5

D & F rated pipe rehab

Package 6 Manhole Rehab

Bid Date 11/3/15 at 2 pm

MBE/DBE/WBE/VOSB

sub-bids requested for:

Saw-cutting, Concrete sidewalk, Trucking, Traffic Control and sewer abandonment

SUB-BID REQUESTS CALIFORNIA



ARNTZ Builders, Inc.
 19 PAMARON WAY, NOVATO, CA 94949
 PHONE: (415) 382-1188 • FAX: (415) 883-7529
 Contact: Adrienne Lewis • Email: adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CUCP CERTIFIED MBE AND WBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

**CONSTRUCTION OF THE BART BALBOA PARK STATION
 EAST SIDE CONNECTION IMPORVEMENT PHASE 2
 PROJECT NO.: 110G-130A**

**SAN FRANCISCO, CA
 BID DATE: October 20, 2015 @ 2:00pm
 ESTIMATE: \$8,500,000-\$12,000,000**

Trades include but not limited to: Demolition, Concrete, Masonry, Structural Steel, Metal Decking, Metal Fab, Rough Carpentry, Vehicular Traffic Coatings, Flashing and Sheetmetal, Intumescent Fireproofing, Firestopping, Joint Protection, Overhead Bi-Fold Doors, Glazed Aluminum Curtain Wall, Point-Supported Glazing System, Glazed Sloped Aluminum Canopy Roof, Door Hardware, Glazing, Louvers and Vents, Portland, Cement Plaster, Gypsum Board, Acoustical Panel Ceilings, Decorative Panel Ceilings, Stone Flooring, Painting, Graffiti-Resistance Coatings, Fabric Canopy, Raceways for Facility Services, Electrical, Plumbing, Public Address System, Access Control Systems, Earthwork, Grading and Paving, Chain Link fences and Gates, Underground, Utility Structures and SFMTA Transportation items.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO HEIR.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO HEIR.

WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
 AN EQUAL OPPORTUNITY EMPLOYER



Proven Management, Inc.
 2000 5th Street, Berkeley, CA 94710 • Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Small Business Enterprise (SBE) subcontractors, suppliers, and truckers for the following project:

**SAN CARLOS TRANSIT CENTER PROJECT - CONTRACT #16-S-C-011
 Bids: October 20, 2015 @ 2PM
 SBE SUBCONTRACTING GOAL - 19%**

AC CONCRETE PAVING - CONCRETE: REMOVAL, CURB, SIDEWALK, GUTTER, STRUCTURE (CAST-IN-PLACE)-CONSTRUCTION AREA SIGNS-DEMO-FENCING-MICROPILES-PAVEMENT MARKER-REBAR-SIGNAGE-SITE PREPARATION: CLEARING & GRUBBING, EXCAVATION & BACKFILL - LANDSCAPE & IRRIGATION

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136 • Phone (408) 574-1400 Fax (408) 365-9548
 Contact: Bob Williams • Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**San Carlos Transit Center Project - Contract No.: 16-S-C-011
 Owner: San Mateo County Transit District - Engineers' Estimate: \$4 Million
 BID DATE: October 19, 2015 @ 2:00 PM**

Items of work include but are not limited to: Asphalt Concrete Paving, Concrete: Removal, Curb, Sidewalk, Gutter, Structural (cast-in-place), Construction Area Signs, Demolition, Fencing, Micro-piles, Pavement Marker, Rebar, Signage, Site Preparation: Clearing and Grubbing, Excavation and Backfill, Electrical, Trucking, Stripe, Landscape and Irrigation, WPCP, PCMS, Surveying, Bioretention Basins, Decomposed Granite Paving, Gravel Pavers, Station Furnishings, Traffic Control and Flagging, QCQA Testing & Inspection.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. **We are an Equal Opportunity Employer**



Kiewit

Kiewit Infrastructure West Co.
 4650 Business Center Drive Fairfield, CA 94534
 Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Fresno Southeast Surface Water Treatment Facility Project.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org
 Subcontractors, Consultants and Suppliers
 for the following project:

**Southeast Surface Water Treatment Facility Project
 Client Project No. 3369 - Phase Two**

**Owner: City of Fresno
 Bid Date: September 29, 2015 @ 3:00 P.M.**

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Cathodic Protection, Concrete, Concrete Formwork, Concrete Reinforcing, Minor Concrete, Precast Concrete, CIDH, Conveying Systems, Doors & Windows, Earthwork, Electrical & Instrumentation, Mechanical Equipment & Pumps, Erosion Control, Fencing, Finishes, Fire Protection, Furnishings, HVAC, Janitorial Services, Landscaping, Masonry, Metals, Painting & Coating, Pavement Markings, Piping & Valves, Quality Control, Security, Signage, Specialties, Support of Excavation, SWPPP, Temp Facilities, Thermal and Moisture Protection, Traffic Control, Trucking & Hauling, Utility Locating, Water & Sweeping Trucks, Well Drilling & Abandonment, Wood & Plastics.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
 NO LATER THAN September 18, 2015 and
 Quotes by September 25, 2015 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

110% Performance Bond and Payment Bonds are required for this project.

Davis Bacon Act, Buy American Act and American Iron and Steel provisions apply.

**An Equal Opportunity Employer
 CA Lic. #433176**

Turner

**Request for Qualification (RFQ)
 RFQ Period: October 5, 2015 - October 21, 2015**

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**Tolman Hall Seismic Replacement - Berkeley Way
 Contract No. 12629A
 University of California, Berkeley**

Turner has been awarded the above referenced project. This is a new 8-story, 339,000 square feet concrete building with concrete columns and post-tensioned slabs, and associated site utility work, landscaping and interior build-out. This project is seeking LEED Gold certification.

Only those Subcontractors who meet pre-qualification criteria to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is currently seeking RFQs for the following Trade Packages:

Description	Est. Value
STAIRS AND RAILINGS	\$900,000
ACCESS FLOORING	\$1,800,000
SITE CONCRETE / PAVERS / MARKINGS	\$500,000
PLANTING/IRRIGATION/SITE IMPROVEMENTS	\$600,000
STRUCTURAL STEEL / MISC METALS / METAL DECK	\$2,100,000
METAL / AL PANELS and LOUVERS	\$1,300,000
ROOFING / WATERPROOFING / FLASHING	\$1,500,000
WINDOW WASHING EQUIPMENT	\$150,000

Turner has a 20% SBE/VSB/DVBE/MBE/WBE goal for this project.

For information on how to Pre-Qualify with Turner, please contact Shirley San Diego (510.267.8114 or ssandiego@tcco.com)

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

San Francisco: Two Tales of One City

Continued from page 1

ism promotional endeavors. “I commend the community-driven working group for its extraordinary contribution to the City of San Francisco,” said City Administrator Naomi Kelly at the time, the first African American woman ever to be appointed to that position. “This broad coalition of public, private and community leaders is precisely the sort of problem-solving collaboration we need in order to strengthen and sustain one of our city’s most critical assets—its diversity.”

“The City supports and applauds the community partnership between the NAACP, San Francisco Travel, the Hotel Council of San Francisco and more than a dozen community-based organizations to promote and expand inclusion in the City’s economic prosperity for diverse and underserved San Franciscans,” added Kelly. “Highlighting our critical and historically African American neighborhoods, supporting internships and youth apprenticeship training, and advancing workforce and small business expansion opportunities in our growing economy are just some of the concrete actions committed to by this partnership.”

On April 30, 2014 the Working Group issued its final report which outlined a framework and tangible commitments for enabling the full and fair inclusion of all diverse communities in all aspects of San Francisco’s travel and hospitality industries. An Executive Steering Committee was appointed to oversee the coordination between City departments, labor organizations, industry representatives, and African American community leaders that will be needed to ensure the recommendations are implemented.

“The boycott is off,” declared Fred Jordan, president of the San Francisco African American Chamber of Commerce upon the issuance of the report. “Just a few months after our Chamber members called for a possible boycott of the hospitality and tourism industries in the city, we have seen an extraordinary collaboration toward ensuring African Americans are afforded equal access to business, contracting, and especially workforce opportunities in the travel and hospitality industry. This is a great moment for the city of San Francisco and all diverse communities.”

“The diligent and thoughtful effort of the Working Group participants has resulted in a thorough and complete set of concrete steps that will be taken to promote the full participation of African Americans and other underrepresented constituents in San Francisco’s #1 industry – travel and tourism,” said Dr. Amos Brown, Working Group co-chair and president of the San Francisco NAACP. “This is a first and powerful step in changing the tide of equity and opportunity in this city. It is now up to all of us to remain focused on ensuring the recommendations are successfully implemented.”

There were some other actions taken almost immediately following the issuance of the April 2014 report—one that relates to the upcoming Super Bowl. With the Super Bowl heading to “the city by the Bay” in January 2016, one of the biggest things of importance for San Francisco Travel is making people aware of the supplier diversity opportunities they offer.

“While we don’t run the Super Bowl we were active in helping the organizing committee land the Super Bowl here. So we’ve been working with their host committee to help get the word out about the supplier diversity program that they operate. So that’s another step we’ve been engaged in,” said Jon Ballesteros, Sr. Vice President, Public Policy for the San Francisco Travel Association (SFTA). “Also, if we want to get African American visitors it makes sense to go to the people who put together those kinds of conventions and conferences. So we’ve increased our engagement with those type of organizations and one of the biggest is the National Coalition of Black Meeting Planners. We’ve been working with them more closely, as well as with the Congressional Black Caucus Foundation, National Association of Black Hotel Operators, Owners and Developers, and Diversity Marketplace, just to name a few,” as well as

trying to work with other similar groups to increase that market segment.

The Working Group also established a Diversity Advisory Council and established a deadline to include a diversity and inclusion strategy. That particular council was comprised of people from the community as well as people from the San Francisco Travel board.

“That way we had a direct link to people who run or operate us,” explained Ballesteros. “The two main goals they found was to increase visibility and promote African American businesses and to attract African American visitors. (To accomplish that) there were a number of other steps that they identified and which we’re implementing now.”

“Between all the parties, there have been many hours spent working with each other. And it’s not ending. We’re not just going to say, ‘Okay, we’ve done this report; now we can stop.’ We want to make sure we follow up and make sure that we’re advertising in our African American neighborhoods; that we are encouraging African American conventions to come to San Francisco; we’re working with Local 2 to encourage hiring of minorities locally here. There’s a lot of great thought and work that’s coming out of here that I think will lead to some very great things,” said Kelly. “And it’s the same game plan for the various other minority communities, as well. “The City is committed to working with San Francisco Travel, the African American Chamber and other minority groups to make sure that we work on the recommendations that came out of the report.”

Jordan understands things sometimes take time, but despite his glowing words when the boycott was called off some 19 months ago, Jordan feels quite differently today about the so-called progress made and promises made to the African American community. He says the San Francisco Travel Association made many promises to the Black community in its attempt to squash the boycott. Having received nothing but empty promises for the past 19 months, the African American community, under continuous forced outmigration and lack of jobs and business opportunities, is again considering other options to save its community.

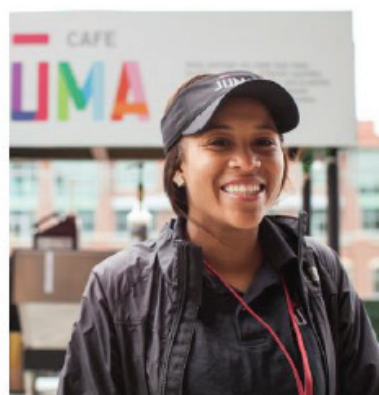
“Of the 13 demands made by the Chamber, I have come up with about nine that have been met. One of my board members at the Chamber called me (recently) to say that as far as he could see only three were truly met,” said Jordan. “I don’t really agree with that, but the estimate (depending on who you talk to) is between three and nine demands that have been met so far.”

One of the most important ones—related to the Chamber getting 5 percent of the total hotel tax collected to put into benefitting the Black community—has not been acted on by anybody, Jordan maintained.

“I do know that in the citywide Working Group that we had, the Chamber asked for 5 percent of the money collected allotted for them,” said Ballesteros. “The Board said it wanted to see a plan or program developed that would explain how the money would be used. And San Francisco Travel said we would also support that 5 percent if it somehow impacted the visitor experience for those coming to the city.”

But Jordan said in order to implement programs or develop a plan, it takes money.

“The first thing is we need money to implement programs. We can’t develop plans without money. I want to see the City make an intentional effort to try to reverse this outmigration of African Americans,” Jordan said. “In order to do that they have to ensure that they’re providing jobs so people can work to stay here; and to provide contracts for Black businesses who basically employ Black people or other minorities. The City has given away tons of grants through the city, but no money to us to do anything. So I think there’s been poor performance in this regard—a lot of talk and no action.”



Watch for the “Final Report” from the Working Group assigned to address the **Equity-Inequity** issue. It will appear in the October 15 Edition of the **Small Business Exchange**.

Jordan claims there’s about \$300 million that have been collected in hotel taxes, all sitting in the general fund. “However, there’s no real plan or any kind of program in place to disperse that money out. But the African American Chamber has seen nothing and we’re still quite angry about it.”

When asked about another possible boycott, Jordan replied: “I would say there is potentially another boycott movement, but there is going to have to be some kind of strategic move. I don’t know that we’ll do the same as before, but we can do some other things to let the world know how badly the African American community is being treated here in San Francisco and maybe people will then think twice before they come out here and spend all that money.”

Ballesteros is surprised by Jordan’s most recent position: “Our understanding, based on what Fred Jordan has told us a number of times, is that San Francisco Travel has been on top of this and been an organization that has really stepped up and done what it said it was going to do.”

In the meantime, over the past two years, the San Francisco Travel Association has been slapped with at least three lawsuits, two of those for discrimination. While all three suits are still in litigation and none of the parties is allowed to comment on them, the City of San Francisco maintains a “strict” non-discrimination clause in its Agreement with contractors. The San Francisco African American Chamber of Commerce has informed City Administrator Kelly that it expects the City to terminate its Agreement with SFTA if they’re found “guilty” of discrimination in any of these lawsuits, a move that would cause the Association to potentially lose its \$21 million annual contract.

Alarmed by the show of blatant discrimination toward the Black community, the San Francisco African American Chamber of Commerce demanded that Theresa Sparks, director of the city’s Human Rights Commission meet with SFTA to warn them that their funding was in jeopardy. Although Sparks’ meeting with SFTA, and a subsequent response, made it clear that no resolution was found, the SFAACC did uncover evidence that Sparks had been granting “waivers” to SFTA which allowed contracts to be directed to them without the City’s required inclusionary process of local small businesses. From that evidence the SFAACC was also able to find in HRC public records a report from Sparks on waivers issued annually which revealed these illegal practices were not isolated to tourism, but were happening across the board on city projects, representing millions, if not billions, of dollars blocked from the reach of Local Business Enterprises.

Sparks defends her actions saying: “The LBE was transferred out of HRC in approximately June 2012, so we haven’t been involved in that in a long time. But because of the ways laws are written I have to co-endorse waiver requests with the new director of the Local Business Enterprise unit within the contract management division. But I don’t even look at them; as long as their director approves them and they’ve been properly approved through the process I just co-sign. So it’s not like we have anything to do with waivers whatsoever.”

Also in 2012, SFTA had just released a travel video that angered Black businesses because of their complete exclusion of being represented in promoting San Francisco. Not even the Museum of the African diaspora was included, and they are a member of the

Continued on page 9

Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

**JOB ORDER CONTRACT BID #9778
CALIFORNIA STATE UNIVERSITY
STANISLAUS
One University Circle
Turlock, CA 95382**

The Trustees of the California State University will receive sealed bid proposals in the **Mary Stuart Rogers Building, Room 290, until 2:00 pm Tuesday, November 10th, 2015** at the above address, for furnishing all labor and materials for Job Order Contract, Project Number 9778 for Stanislaus. In accordance with the contract documents, the proposals will be publicly opened and read in the Mary Stuart Rogers Building, Room 260.

This Notice to Contractors is for the award of a Job Order Contract (JOC). A JOC is a competitively bid, firm fixed priced, indefinite quantity contract. The scope of work includes a collection of detailed repair and construction tasks and specifications that have established unit prices. It is placed with the Contractor for the accomplishment of repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, buildings, structures, or other real property. Work is accomplished by means of issuance of a purchase order against the JOC. Under the JOC concept, the Contractor furnishes all management, documentation, labor, materials, and equipment needed to perform the work. The JOC awarded under this solicitation will have a minimum value of \$50,000 and a maximum value of \$500,000. The University will have the option to increase the value by an additional \$1,000,000 for a possible contract value of \$1,500,000.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions under Job Order Contracts, July 2013 & Supplementary General Conditions, August 2015 <http://www.calstate.edu/cpdc/CM/CGC.shtml>. Bidders should be familiar with all the provisions of the Contract General Conditions, July 2013 and Supplementary General Conditions, August 2015, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees. Contractors shall register and log in to "PlanetBids" to apply for prequalification. All bidders must file a statement of financial condition and previous experience in performing public works. Bidders shall go to: http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml, under 'Project Bidder Prequalification' and login to the database using the link provided (PlanetBids). The completed prequalification application must be filed at least ten (10) business days prior to the bid date and approved not less than one (1) Business Day prior to the date set for opening bids.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

The Trustees require the successful bidder to achieve a minimum three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents. See provisions of General Conditions for Job Order Contracts, July 2013, Article 2.12 & 5.05E and Supplementary General Conditions, August 2015. The Trustees are granting a DVBE participation bid incentive for this project for bid evaluation purposes only. Under the Job Order Contracting system it is not feasible to identify potential DVBE subcontractors at time of bidding, since the individual jobs are not known. However, the successful low bidder will be required to meet or exceed the DVBE participation requirement by identifying DVBEs to be utilized on each Job Order during the job order proposal submission phase after Contract award. Bidders must exceed the 3% DVBE participation requirement in order to earn this incentive. When used on combination, the DVBE incentive with the Small Business Preference, the cumulative adjustment shall not exceed \$100,000. Bidders shall contact the Trustees' DVBE Coordinator pcrittendon@csustan.edu.

DVBE Participation	Incentive
3.00% to 3.99%	None
4.00% to 4.99%	1%
5.00% to 5.99%	2%
6.00% or more	3%

As a condition of bidding, prospective bidders must attend a MANDATORY Pre-Bid conference. The pre-bid conference will be held on Tuesday, October 20, 2015, at 10 a.m. in the South Dining Hall located inside the Main Cafeteria Building (limited guest parking). The purpose of the pre-bid conference is to review the JOC concept, documents, bid considerations and to discuss JOC from a contractor's viewpoint. Conference attendees should RSVP with Julie Anderson by 10/12/15 at JMAAnderson@csustan.edu

It will be the responsibility of each bidder to obtain a bid documents in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with a B license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock, CA 95382; Attention: Julie Anderson 209-664-6592, JMAAnderson@csustan.edu

San Francisco: Two Tales of One City

Continued from page 8

SFTA. The City claimed no responsibility for the video, stating that San Francisco gives money to the SFTID (San Francisco Tourism Investment District), an independent body which in turn funds SFTA. Regardless of the source, the SFAACC maintained that tax payer dollars were used to fund the discriminatory practices of SFTA.

Following this tepid response, the SFAACC alerted the City, the Mayor, the Board of Supervisors and San Francisco Travel that without action/intervention on their part the SFAACC would call for a boycott of San Francisco's tourism and hospitality industry. No action was taken and the boycott was initiated in late 2013, but quickly called off because of the promises made to the 13 demands of SFAACC and overall attention to the Black community.

As for the travel, or destination video, it was eventually reshot, according to Ballesteros, because of the complaints that it wasn't inclusive enough.

"We don't normally use talent. Usually we just go around the city and shoot video in restaurants and other places (that might be of interest to someone bringing a group or convention to San Francisco)," he said. "But as a result of the complaints, the video was reshot, adding some other components to make sure that we were as inclusive as we could be. We not only looked at the African American community, but we looked at all the different minorities to make sure that diversity was fully represented in the video. That was an eye-opening experience for us. And that was something immediate that we could do that the (African American) community had asked for."

Whichever side of this fence someone is on, it is a fact that since 1993 the City has "studied" the African American Communities exodus from San Francisco. It is well-documented that all entities of the city recognize a problem exists. Also well-documented are the recommended actions that should be taken to help address the problem. However, when review-

ing the 1993, 2003, 2009, and 2012 reports, including "The Unfinished Agenda?" (1993), what you will find, according to some, is not a city attempting to resolve the out-migration issue, but what appears to be more of a watchdog group simply placating the Black community, but with not one dime of the 5 percent of the Hotel Tax promised to the Black community to end the Boycott.

Among the many solutions to retain African American communities, is the need to build economic opportunity. At the top of that list in one study from 2009 is the engagement of African Americans in the tourism industry. Not only has the City not been vigilante in ensuring that this happens, some say, the City has turned a blind eye to the discriminatory results represented by its prime marketing contractor, SFTA and the Hotel Industry with miniscule employment and contracting of African Americans.

When you stifle a community economically you kill them off. Except for the brief moment in time when mayors Jordan and Brown made genuine and successful strides to create economic opportunity and access to government for African Americans, it is believed that San Francisco has shown through its actions a lack of desire to homogenize the City and stem the flow of the Black community from San Francisco. And the Hispanic community is wondering if they're next to be shown the door, as widespread tech industry development is threatening to wipe out the Latino stronghold. As Tony Robles, co-editor of Poor Magazine wrote, "San Francisco: Your poems have become eviction notices."

[This is the first in a series of articles on the Working Group and what each of its sub-committees is doing. SBE will continue to update readers about the ongoing progress of the group, as well as stay on top of out migration issues and claims of discrimination by the City and County of San Francisco and the people or companies it contracts with.]

IMPORTANT NOTICE TO DBEs
If you are a Disadvantaged Business Enterprise (DBE) who is serious about participating in state and federal DOT construction projects, you need to be listed in the SBE Database®. Visit www.sbeinc.com or call 1-800-800-8534 to join. It's FREE!
A service of the Small Business Exchange®

Grace Lee Boggs activist, dies at 100

Continued from page 2

During the 1960s Boggs immersed herself in the struggle for African-American political power in Detroit. In 1964 she became the coordinator of the Michigan Freedom Now Party. In 1967 she helped organize the Inner City Organizing Committee, which sought to develop African Americans for leadership positions. Her high profile role in the Black Power movement of the 1960s made her a target for anti-civil rights forces. The Federal Bureau of Investigation constantly monitored her actions, even creating a new social category to de-

scribe her: Afro-Chinese. After the uprising of July 1967, Boggs was named in a Detroit News article as one of the six people responsible for the uprising. The 1967 uprising was a turning point for Boggs in how she viewed the struggle for human rights. After 1968 Boggs and her husband began to advocate for revolution to improve the lives of African Americans. They differentiated between rebellion as a movement that tore down the old and revolution as the movement that built something new. In their minds, African Americans needed to concentrate on leading a revolution against the

capitalist economic and political system in the United States, which had turned human relationships into money relationships. During the 1970s and 1980s Boggs turned to community organizing as the key component to building a better future. She organized in the community to support care for the elderly, fight crime, organize unemployed workers and fight utility shut offs.

Over the past two decades, Boggs has helped organize several groups who have fought to save Detroit's communities. Detroiters Uniting fought the attempts by Mayor Coleman Young to establish

casino gambling in Detroit. Save Our Sons and Daughters (SOSAD) was committed to stemming youth violence and We The People Reclaim Our Streets (We-Pros) combats drugs by demonstrating in front of crack houses. In 1992 she helped found Detroit Summer, a program in which youths come from all over the country to work on community projects that help revitalize Detroit's neighborhoods.

Source: <http://www.daahp.wayne.edu>

Access to Capital

SMALL & MINORITY BUSINESS

Peer-to-Peer Lending: Advocacy Analyzes Alternative Finance Option for Small Business

The Office of Advocacy, an independent office within the U.S. Small Business Administration, released an issue brief entitled Peer-to-Peer Lending: A Financing Alternative for Small Businesses.

Peer-to-peer lending (P2P) is an alternative funding model in which individual investors provide small sums as personal loans to individuals via Internet platforms. In today's brief, Research Economist Miriam Segal builds upon existing research and discusses the emerging funding option by explaining the investment model, comparing it to traditional small business financing options, and presenting implications regarding the future of peer-to-peer lending. While the brief outlines scholarly research on various sources of capital, this report also gives the research economist, the potential investor, and the small business owner, the most up-to-date information on different opportunities for accessing capital in today's economy.

"This brief delves into a relatively new potential avenue of finance for the American small business owner," said Christine Kymn, Chief Economist and Director of Economic Research. "While there are still some uncharted waters for new lending platforms, this issue brief gives great guidance on the changing access-to-capital landscape for the American entrepreneur."

The brief expands on these main points:

- P2P loan growth is undeniable, and P2P lending platforms appear to fill a niche market for small business capital.

- Because of the small-dollar amount loans and decreased application time offered by P2P lending, microbusiness owners could be attracted to it as an alternative to more traditional forms of capital; but the trade-off for convenience and matching is higher interest charges.

- P2P lending has the potential to change the landscape of small business financing in the years to come.

- The financial regulatory environment is also particularly important because new regulations could allow for more investors to participate in P2P lending, leading to an expansion of this industry segment.

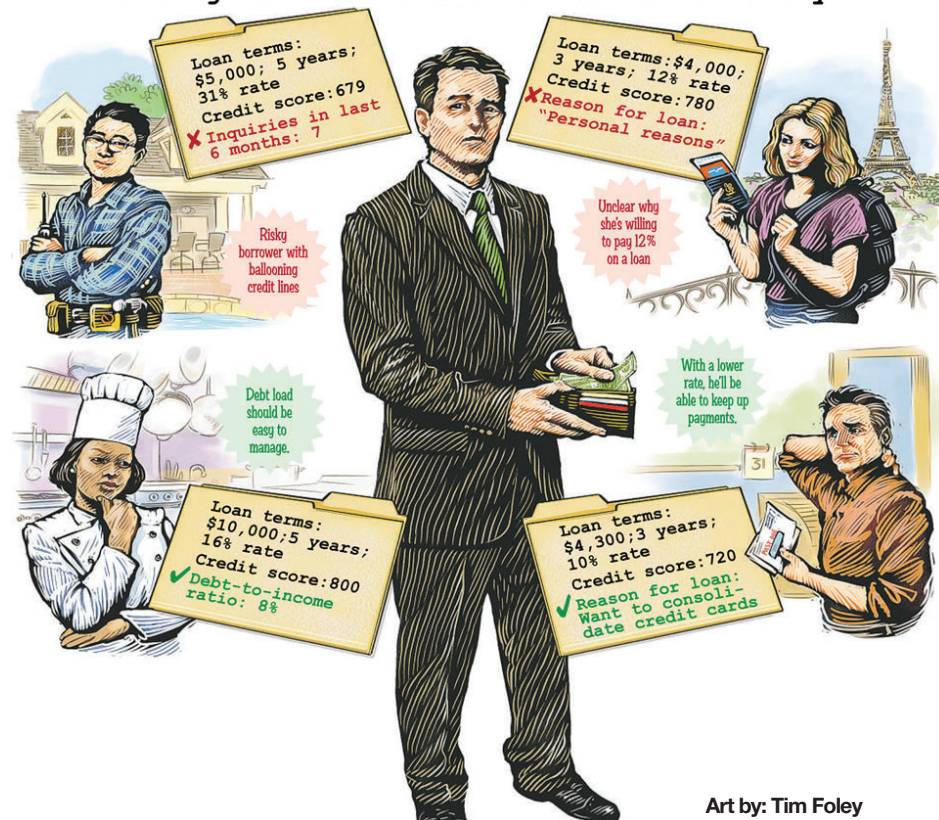
In the future, if suitable regulations are put in place to allow for more investors while maintaining investor protections, the expansion of peer-to-peer lending could provide small business owners an additional opportunity to finance growth, allowing them to spend their time and effort running their firms as opposed to seeking capital.

Learn more here:

www.sba.gov/advocacy/peer-peer-lending-advocacy-analyzes-alternative-finance-option-small-business

Source: U.S. SBA

Big Investors Are Piling Into the 'Peer-to-Peer' Lending Market. Here's How to Do it Safely.



Art by: Tim Foley

Loan Volume Exceeds \$1 Billion for the First Time in Northern California in FY 2015



The U.S. Small Business Administration (SBA) San Francisco District Office approved over \$1 Billion of loans in Fiscal Year (FY) 2015 in the 7(a) and 504 loan programs. The dollars lent represent a 35% increase from FY14, by far the

largest year over year increase ever seen. California, as a whole, also experienced historic lending totaling \$5.3 Billion. This marks the first year California has exceeded 10,000 loans since 2007. California also has the distinction of accounting

for nearly one fifth of the dollars loaned nationally this year.

"Our record breaking year demonstrates that the small business community and the lender community have fully recovered from the recession," District Director Mark Quinn said. "Borrowing is a leading indicator of expectations, and optimism is reflected in both the supply and demand of so much business debt."

120 lenders participated in this historic fiscal year by approving 1,975 SBA guaranteed loans in Northern California for \$1,091,856,600.

The 7(a) program is designed to provide small businesses with financial assistance to cover the vast majority of business expenses, such as short and long-term working capital, exports, and refinancing existing debt under certain conditions. In the San Francisco District, 1,713 loans were approved in the 7(a) program for \$813 million.

The 504 Certified Development Company loan program provides small businesses with long-term, fixed-rate financing to acquire real estate and major fixed assets. In the San Francisco District, 262 loans were approved in the 504 program for \$279 million. California was responsible for nearly 40% of the dollars approved nationally. The 504 loan program saw a significant (45%) increase in dollars lent in Northern California last year. While much of the rest of the country experienced a flat year or a slight increase

In addition to the 7(a) and 504 loan programs, there was a big increase in adoption of the Community Advantage loan program. This program is administered by non-profits with a maximum loan amount of \$250,000. Three out of the top five Community Advantage lenders nationally are headquartered in California.

San Francisco District's average loan size went down slightly for 7(a) loans to an average loan size of about \$475,000 for the fiscal year. The lower average loan size for 7(a) loans can be attributed in part to the fee relief SBA has offered for loans up to \$150,000, a program which has been extended for another year. However, the average loan size in San Francisco continues to be higher than the national average, mostly as a reflection on the higher prices for commercial real estate in the Bay Area.

The San Francisco SBA District Office covers Alameda, Contra Costa, Del Norte, Humboldt, Lake, Marin, Mendocino, Napa, San Francisco, San Mateo, Santa Clara, Santa Cruz, Solano, and Sonoma Counties. Over 120 banks, credit unions and community lenders participated in various SBA loan programs. Annually, the San Francisco District Office cohosts over 1,000 training events for over 50,000 Bay Area small businesses or prospective businesses from SBA resource partners.

Source: U.S. SBA

SUB-BID REQUESTS CALIFORNIA

Sub-Bids Requested From MBE, WBE, OBE Subcontractors & Suppliers for:

Project Title: HERBERT HOOVER MIDDLE SCHOOL
Owner: San Francisco Unified School District, 415-241-6152
Contact Person: Jahan Ramezanbeigi, 650-802-9901
Project Bid date: October 13, 2015 at 3:00 pm
Address: 2290 14th Avenue San Francisco, California 94116
SFUSD Project #11064
Plan Issuing Company/Agency: ARC Northern California,
Phone: 415-537-2235, Fax: (415)- 3480684

Zolman Construction & Development, Inc.
565 Bragato Unit B • San Carlos CA 94070
Phone: 650-802-9901 • Fax: 650-802-9902

Guy F. Atkinson
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

Caltrans Contract 07-1193U4

Construction on State Highway 10 in Los Angeles County in and near West Covina, Covina, San Dimas and Pomona from 0.2 Mile East of Hollenbeck Street Undercrossing to Route 57/10 Separation

Bids Thursday, October 15, 2015

Description of Work and Project Supply (but not limited to):

Aggregates, AC Paving, Asphalt Paving, Bridge Barrier, Cold Planing, Concrete, Demolition, Drainage, Drilled Piling, Driven Piling, Earthwork, Electrical, Environmental, Erosion Control, Fence/MBGR, Flatwork, Formliner, Gawk Screen, Ground Anchor, Inertial Profiling, K Rail, Landscape, Overhead Sign Structure, Paint/Stain, Pavement Markings, Paving Supply, Pipe Supply, Precast Bridge, QA/QC, Rebar, Retaining Wall, Road Barrier, Road Joint Seal, Sewer, Signs, Soil Nail Walls, Sound-wall, Survey, Traffic Control, Trucking, Utility (Refer to project specs for complete bid item list. Addendum 1 was issued 09/04/2015). This project has a 10% DBE Goal.

Guy F. Atkinson

18201 Von Karman Ave, Suite 800. Irvine, CA 92612
socal.estimating@atkn.com
Phone: 949-382-7145 • Fax: 949-553-0252
Contact: Drew Nelson

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.

To download plans, specs, addenda and supplemental information:
 Please go to http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/07/07-1193U4/

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:
Sacramento Regional County Sanitation District
Nitrifying Sidestream Treatment (NST)
Bid Date: November 12th, 2015 at 2:00 PM
Fax all quotes to 510-777-5099

Requesting qualified DBE certified Subcontractor and Supplier Quotes on: **Concrete & Cement Supplier and Services, Steel, Lumber, Fencing, Electrical & Signals, Traffic Control, Roadway Excavation, Structure Excavation, Structure Backfill, Aggregate Base, Concrete Structure, Reinforcing Steel, Waterproofing, Steel Structures, Drainage Pumping Equipment, Pumping Plant Electrical Equipment, Engine Generator Set, Land Surveyor, Bottom Dump Trucking, Flat Bed Trucking, Building Construction, Fuel Systems, Sandblasting, Construction and Heavy Equipment Rental**

Bid Plans and Specifications may be purchased from the County of Sacramento, Site Improvement and Permits Section 827 7th Street, Room 105 Sacramento, CA 95814, (916) 874-6544.

Subcontractors and Suppliers interested in this project may contact Clay Cochran by phone at (510) 777-5078 or ccochran@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000. **An Equal Opportunity Employer**

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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

Sub-Bids Requested From San Francisco CMD Certified Small & Micro-LBEs and SFPUC-LBEs (including MBE, WBE & OBE) Subcontractors & Suppliers for:

Owner: San Francisco Public Utilities Commission
Mountain Tunnel Adit & Access Improvement
Contact No. HH-981
Bid Date: November 5, 2015 @ 2:00 PM

Trades: AE015 SURVEYING (LAND & AERIAL), CN001 SHEET METAL CONTRACTORS (C-43), CN004 REINFORCING STEEL CONTRACTORS (C-50), CN005 TRUCKING AND HAULING, CN011 MASONRY CONTRACTOR (C-29), CN016 FENCING CONTRACTOR (C-13), CN025 SANDBLASTING CONTRACTOR (D-38), CN030 BUILDING MOVING W) RECKING CONTRACTORS (C21), CN033 EARTHWORK & PAVING(C-12), CN034 ELECTRICAL CONTRACTING(C10), CN036 PAINTING/WATERPROOFING CONTRACTOR (C-33), CN038 CONCRETE/RELATED SERVICES (D6), CN044 DRILLING SERVICES (D9)(D30), CN049 DOORS, GATES AND ACTIVATING DEVICES, CN051 SAND AND WATER BLASTING (D38), CN052 METAL PRODUCTS CONTRACTOR (D24), EQ030 SURVEY/ENGINEER/DRAFTING EQUIP & SUPPLIES, EQ031 CONCRETE SUPPLIER AND MANUFACTURER, EQ036 CONTROLS, INDUSTRIAL & COMMERCIAL, EQ069 UTILITY PRODUCTS (WATER METERS ETC), EQ081 ELECTRICAL EQUIPMENT AND SUPPLIES, EQ083 INSTRUMENTATION EQUIPMENT & SUPPLIES, EQ090 PAINTING/WALLCOVERING EQUIP & SUPPLIES, EQ092 CONSTRUCTION & BUILDING MATERIALS, EQ129 PIPES, VALVES AND FITTING SUPPLIES, GS036 EQUIPMENT (INDUSTRIAL), CERTIFIED TESTING, GS039 PAINTING, ELECTROSTATIC, FOR METALS, GS138 CONCRETE DELIVERY AND/OR PUMPING, PS010 ENVIRONMENTAL ADVISORY SERVICES, PS047 LABORATORY SERVICES (MATERIALS TESTING).

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Indianapolis, IN. Sub-Bid Request Ad

BIDDING OPPORTUNITY

MBE/WBE/VBE'S Certified with any of the following certifying authorities:

Indiana Minority Supplier Development Council (IMSDC)
 Indiana Department of Administration (IDOA)
 The City of Indianapolis Division of Minority and Women Business Development (DMWBD)
 Women Business Enterprise National Council (WBENC)
 National Women Business Owners Corporation (NWBOC)
 United States Department of Veterans Affairs (with certification from DMWBD)

Inviting qualified contractors, specifically MBE/WBE/VBE's certified by any of the authorities listed above, to contact SKJV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shaft project.

The Work under this contract is located in Indianapolis, Indiana. The Work consists of the White River Pogues Run Tunnel Project and associated Shafts and Vortex Drop Shaft Structures.

Owner: Citizens Energy Group
Project No. 92TU00126

BID DATE: October 29, 2015 AT 1:00 PM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/VBE in the Contract that is not currently certified MBE/WBE/VBE's by one of the above certifying authorities should contact the DMWBD at 1501 City County Building, 200 East Washington Street, Indianapolis, Indiana 46204; phone (317) 327-5262, any of the other agencies as shown above to obtain current certification.

We have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Aimee Remo at (909) 594-0990 or Brett Campbell at (909) 594-0982 to receive instructions on accessing the FTP Site.

SKJV

An EEO Employer
(J.F. Shea Construction, Inc. – Kiewit Infrastructure Co.)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-595-4397 • 909-869-0827 (fax)
Attn: Dennis Poulton, EEO Officer